



# OPTIMIZING FACEBOOK PAGE

--- PERSONAL PROFILE

Yihan Lu

# WHAT IS FACEBOOK?

- Social networking website connecting people across the street, country and world
- Focuses on building and relating social relations among people who share common interests, activities and experiences



# HISTROY



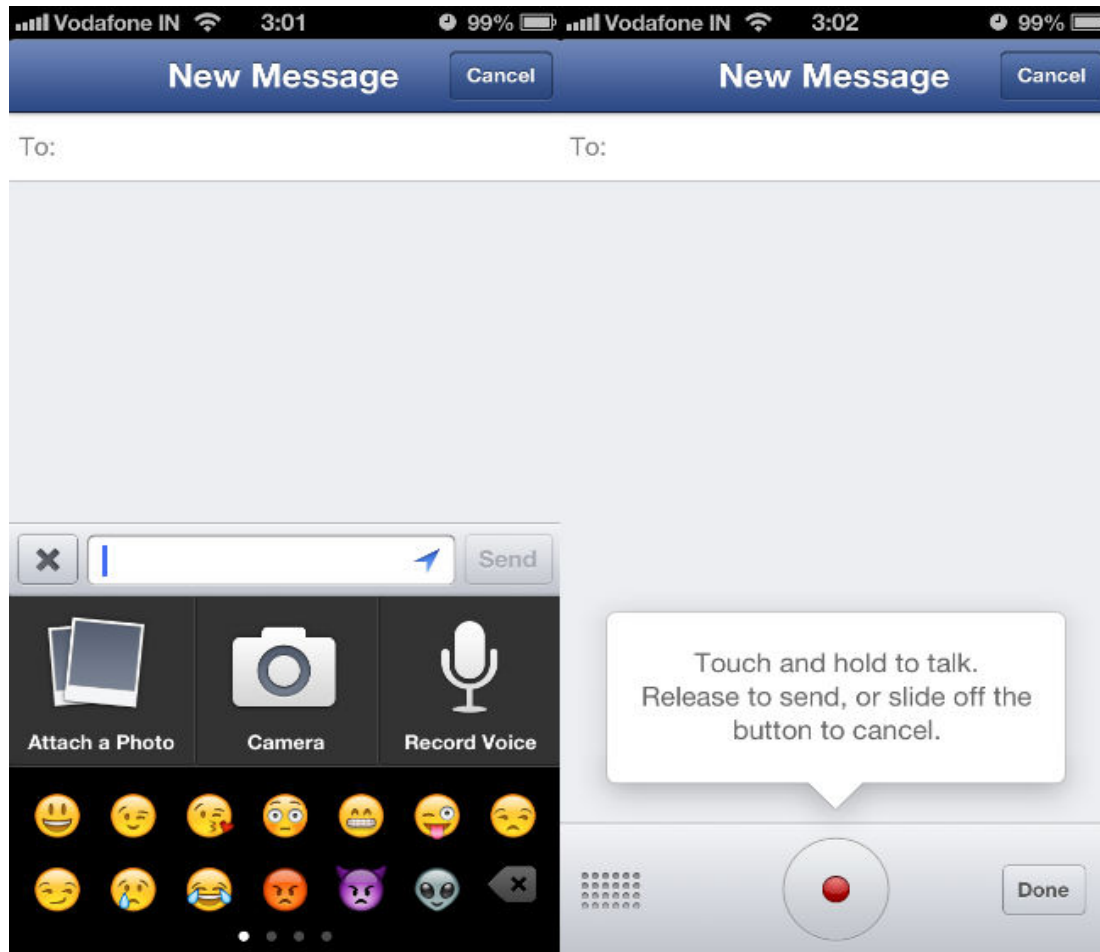
- Facebook was founded in 2004 by Harvard student Mark E. Zuckerberg with help from his roommates Dustin Moskovitz and Chris Hughes
- Facebook was originally for Harvard students then expanded to colleges in the Boston area
- Since 2006, anyone who is at least 13 years old was allowed to become a registered user of the website

# RELATIONSHIPS WITHIN THE ENTERPRISE

- Promote mutual understanding among co-workers, reduce conflicts
- The distance between executives and employees can be effectively narrowed
- Enhance employees' sense of belonging and recognition



# USE VOICE MESSAGES TO BUILD BUSINESS RELATIONSHIP



- Send a short message to thank new followers for connecting with you
- Use voice messages to surprise a few of your business connections with free product and a personalized recording from the CEO

## **Advantage:**

Instant and Feasible

Employees do not need to frequently check their mailbox, and the announcement publicized through Facebook are rather direct and clear to everyone, employees can even use their cell phones to get this information

## **Disadvantage:**

1. Overuse or improper use of Facebook at work can get you quickly fired – or keep you from being hired in the first place, it also can cause privacy problems
2. Preference of CEO  
Some surveys have showed that the CEO of top companies all over the world have fewer interests in Facebook

# RECOMMENDATION

- Find the balance



Facebook: Add detailed information on people's work experience and abilities



Users: Build two Facebook page, one for personal friends, another for business associates

- Facebook and self-presentation



Proper use of identity categories can help people to present their abilities, personalities, hobbies and so on.



A clear and well-defined self-presentation can enable supervisors or management personnel provide more suitable position or jobs to their employees

# REFERENCE

- Back, M. D., Stopfer, J. M. & Gosling, S. D. (2010). Facebook profiles reflect actual personality, not self-idealization. *Psychological science*.
- Bouvier, G. (2012). How Facebook users select identity categories for self-presentation. *Journal of Multicultural Discourses*, 7(1), 37-57.
- Jack, S. L., & Anderson, A. R. (1999). Entrepreneurship education within the enterprise culture: producing reflective practitioners. *International Journal of Entrepreneurial Behavior & Research*, 5(3), 110-125.
- Mazman, S. G., & Usluel, Y. K. (2010). Modeling educational usage of Facebook. *Computers & Education*, 55(2), 444-453.
- Ross, C., Orr, E. S., Sisic, M., Arseneault, J. M., Simmering, M. G., & Orr, R. R. (2009). Personality and motivations associated with Facebook use. *Computers in human behavior*, 25(2), 578-586.
- Shen, B., & Bissell, K. (2013). Social media, social me: A content analysis of beauty companies' use of facebook in marketing and branding. *Journal of Promotion Management*, 19(5), 629-651.



